

Indiana Dental Association

Actions of the Council on Government Affairs

October 30, 2015 9:30 AM; IDA Central Office – 1319 E. Stop 10 Road, Indianapolis, IN 46227

1. Council approved August 28, 2015 meeting minutes as submitted.
 2. Council reviewed and made assignments for council priorities:
 - Leadership Pipeline – this an IDA wide issue; work continues with input from Council on New Dentist, Drs. Neese & Roberts next report due date: Jan 30th meeting to include new PowerPoint for CGA, recruitment plan.
 - Grassroots contact dentist program – Drs. Jenny Neese and Dave Walden to work with IDA staff to get component specific databases of component members and lawmakers to create a list of contact dentists. Dr. Neese to explore a map of legislative districts and member dentists. IDA staff to put out job description.
 - Dental Day/legislative education Discussion – Drs. Jenkins & Szakaly reported on their homework. Council discussed at length. This being a transition year Council decided to scale back Dental Day on January 20th, 2016 to be issue focused; but to really concentrate on the contact dentist list. Central Office (Ed and Jay), Drs. Jenkins & Steve Towns want to have a plan completed in the next thirty days (Dec 1st)
 - Establish local component legislative chairs – IDA staff to distribute a list. Drs. Neese, Szakaly & Walden will enlist help from the IDA Board of Trustees Due Date Oct 30th IDA staff to distribute draft job description for local component legislative
 3. Council discussed and prioritize and 2016 Legislative priorities as follows:
 - Non-covered services** – monitoring, education along with AOB due to changes in house state insurance chairmanship. No longer legislative priority unless something changes
 - Student Loan Forgiveness** – Still pursuing two paths; Sample language Ed & Dr. Schechner
 - Charity clinics non for profit dental ownership** – Reported on current law and work; monitor ongoing. – Ed and Dr. Roberts.
 - Indiana Acceptance of all licensure different exam formats** – Dr. Holm to check with ISBD on openness to acceptance of exam formats.
 - Hygiene Nitrous Oxide Administration** – Meeting with IDHA to hear ideas on bill Nov. 20th. IDA will send out notes from meeting and then schedule conference call to discuss
 - Non covered services** – changes in Insurance chair change environment; IDA will monitor and educate on the issue that will be connected with ongoing AOB efforts.
 - Recovery Audit Contractors (RAC) Audits** – Dr. Holwager and Ed to draft bill
 - Definition of Dentistry** – ISMA not interested; oral surgeons interested, possible but not likely this session. Still being explored.
- Council met with invited representatives from IDAA to discuss issues. The Council is scheduled to visit with IDHA on November 20, 2015 at 1:30 pm at the Willows during Fall Academy day.
4. The Council's next meeting is Friday, January 8, 2016 at 2:00 pm. Future Council April 1, 2016 meetings to begin at 2 pm at IDA Central Office.

IDA Council on Government Affairs
October 30, 2015 9:30 AM Meeting Minutes
IDA Central Office – 1319 E. Stop 10 Road, Indianapolis, IN 46227

Present: Drs. Steve Holm, Deb Fleming, Dave Holwager, John Jansen, Maritza Jenkins, Keith Roberts, John Roberts, Marty Szakaly, Jenny Neese, Chuck Poland, Terry Schechner, Stephen Towns and Dave Walden. Chad Leighty, and Mr. Doug Bush, Mr. Ed Popcheff, and Mr. Jay Dziwlik.

Absent: Drs. Theo Aneziris, Rob Corns, Jim Miller, Jim Shupe, & J. Mark Thomas,

I. Dr. Holm opened the meeting at 9:32 am and welcomed everyone.

Dr. Holm asked the council to review the minutes for approval. Council approved the meeting minutes as submitted.

II. Reports on Council Priorities for the year:

- Leadership Pipeline / Advocacy Fellowship Program - Drs. Neese & Roberts and Jay Dziwlik
- Grassroots contact dentists/ADA ATL program - Drs. Towns, Neese 9:37am
It is obvious that this effort is in a rebuilding effort. Dr. Neese referred to Dr. Walden's activity as an example. The thoughts are to create for each component a list of members and lawmakers for both a Council members, component legislatives contacts. Dr. Holm discussed the component legislative contacts. There was discussion about having a map because it is easier to look at. Dr. Neese will work on the map.
- Dental Day/ Legislative Education Day strategy- Drs. Jenkins & Szakaly
Dr. Jenkins reported briefly on her work and outlined a planning calendar. She concluded we need to have a better plan and organization. Dr. Szakaly briefly responded that it would be better if we have an immediate issue. The lawmakers do want to have a touch with individual constituents, voters on that kind of day. It is critical that members make an appointment 4-6 weeks in advance with lawmakers. January 20th, 2016 is the tentative date for Dental Day. Dr. Holm asked about direction for this coming date. Dr. Walden mentioned that a complete contact dentist list would make a successful dental day. Dr. Jenkins motioned that the calendar timeline for dental day at the capital for 2015-2017. John Roberts seconded. Council carried.
- Establish local component legislative chairs – Drs. Neese, Szakaly, Walden (handled with key contact discussion
List was reviewed about half of the components responded. IDA staff noted two special occasions with Indiana Dental student; new dentists have representatives but they are unique in their role. Dr. Jenkins suggested a job description for the component legislative chairs. IDA Staff, Drs. Schechner & Holm to create a starting draft with key contact dentists. Dr. Towns offered to find the IDDS component legislative contact(s).
- Working Legislative Priorities
Hygiene Nitrous Oxide administration – IDHA, Ed, Dr. Jenkins
Meeting with Hygiene is postponed until Friday, November 20th, 2015 at 1:30 pm at the Willows during the IDA/IUSD Academy day. Once we discuss then we can report. Dr.

Jenkins believed this is not our issue because we are a guest in anesthesia. Dr. Poland asked about the IDA position on nitrous oxide. Don't believe there is a current policy. So based on the Nov. 20th mtg IDA staff will put out notes and details of meeting, and then we will schedule a conference call to discuss position on the issue.

Distribute list of other states that allow nitrous, other sample legislation.

11:00 AM BREAK TO MEET WITH INDIANA DENTAL ASSISTANTS ASSOCIATION

Council on Government Affairs reconvened at 12:27 pm to address the rest of the issues.

Non-covered services – there is ongoing monitoring of this issue. Earlier the Indiana Optometric Association had opportunity introduce non-covered services legislation. There has been changes in the House insurance chair and this has changed the openness to that legislation and the relationship with insurance chairs. The ongoing AOB investigating with unions by Dr. Steve Towns is paired with the work of Dr. John Roberts & Ed Popcheff to continue to educate and monitor this issue. Dr. Towns suggested that non covered services are now affecting access to care as non covered services clauses are a barrier to providers joining.

Student loan forgiveness W/IDHA – Work is ongoing and continuing on two fronts with Senator Leising, but she is not hopeful in a non budget year. The other effort with Dave Frizzell is related to designation for state HIP 2.0 clinics and loan reimbursements. Dr. Schechner asked about taking licensure surcharge from compliance officer to put toward student loans. IDA called PLA dental board for an opinion on the idea. The dental board would view this hostile legislation. Council discussed numbers and possible plans, financing, and how many dentists it might encourage in underserved areas.

Charity clinics, not for profits dentists CEO lead responsible – Dr. John Roberts and Ed Popcheff Through a legislative forum in Richmond, there was a dust up with Managed Care Entities (MCEs) about provider relations and Dentaquest is asking around and specifically with Tim Brown to have an informal AG opinion on the issue. Dentaquest has stated they don't have intent to introduce legislation at this time. Current law believes it serves dentistry. This is a wait and watch with the "dental director" concept as a future possible direction.

Indiana Licensure – Dr. Steve Holm

This is a future issue that is a priority at the ADA level. Indiana has been held up as an example of acceptance of multiple regional board exams.

Other Issues:

ISBD Omnibus Rules Review – Ed Popcheff

Finally received the latest rules from October. There is a task force appointed by the IDA president and they will give feedback to the Indiana State Board of Dentistry.

Hygiene Sealant application (insipient decay/PEW) – IDHA

Much of this is based on the state grade that is issued by PEW foundation efforts. In discussions with hygiene association there is no urgency to change the current scope of practice at this time. There will be more discussion at the November 20th meeting with Indiana Hygiene Association.

Prescriptive Supervision Review 2017 – Ongoing monitoring but not a priority. IDA will be asked in 2017

Definition of Dentistry - 2017 with ISMA discussion is a back priority and Dr. Jay Asdell is still very interested in pursuing.

Patient Compensation Fund – Ed Popcheff

There were two pieces of legislation in last session to change the process and lower the thresholds for liability. The caps have not been reviewed recently and this may be an issue in the upcoming session. Research is ongoing and monitoring

IDA staff discussed the Indiana State Dental Board appointments and importance of monitoring the CE audits, omnibus rules review. Council discussed we strive to appoint the best Indiana state dental board members despite candidates' political persuasion. Ed Popcheff and Dr. Towns to bring some sample language.

IDA Access to Quality Care Taskforce – Dr. Chuck Poland gave a PowerPoint status report dated October 6, 2015. Power point included population to Medicaid provider ratios in Eastern Indiana. Changes in Medicaid reimbursement has not changed substantially but costs have increased 122% over that same time. Need policies to deal with emergency room concerns and dealing with abusive recovery audit practices. Ongoing projects include discussing the RFP (responses due in spring with Jan 1 2017 effective date) that is out from the state right now; development of Whitewater Valley Dental Health Projects and Pediatric Dental Education.

There are concerns about dentists signing up with a possible future providers in situations where a company is trying to develop a provider network for a government contract that is not yet been awarded. Council taskforce has expressed not direct concern with the DSO but concerns with the state of Indiana's Oral Health Policy.

Dr. Holm asked what can the council do for the taskforce. Dr. Poland would like to take this story (PowerPoint) to other component local societies.

Recovery Audit Contractor (RAC Audits) – Ed Popcheff

The public asked for program integrity audits based on the amount of public money being spent in the health system. These contractors work on auditing providers in a for profit system. They look at the audit data and then extrapolate the percentages into fines against the provider. Council discussed at length. The council asked for the sample language that Ed Popcheff is writing with Representative Bacon later this afternoon. Ed Popcheff is using Utah, Nebraska, Connecticut and Missouri bills as example to look to model the language. This issue is bigger than just dentistry. It is hopeful that we will have a lot of "friends" on this bill. Dr. Schechner motioned for Ed Popcheff to put together a proposed bill. Motion carries.

III. Assignments (Each council member to volunteer to work on council priorities)
Ongoing throughout the meeting.

- RAC audit with Bacon
- Student Loans with yet to be determined authors
- Involved in hygiene, patient compensation fund, lots of defense

IV. Discussion on future meeting with Indiana Dental Hygiene Association

Meeting with Indiana Dental Hygiene Association is scheduled for Friday, November, 20, 2015 at 1:30 pm at the Willows on Westfield event center. Council members are welcome to attend.

V. Future Meeting dates

- January 8, 2016 – 2pm at the IDA Central Office
- January 20, 2016 Dental Day at the Capital – ISTA Building 8:00 am
- April 1, 2016 – 2pm at the IDA Central Office

VI. New Business

Dr. Poland brought two items.

- ADA has some online resources on avoiding RAC audits that was very good.
- Oral Health Coalition does not have an IDA representative that regularly involved and participating. This person is not yet identified but should have some public health

VII. Adjourn

Dr. Holm adjourned the meeting at 3:00 pm

Agenda Dental Day at the Capital Wednesday, January 20, 2016

Indiana State Teachers Association Center, 150 East Market Street, Inpls, IN



Registration / Breakfast	8:00 a.m.
Welcome	8:30 a.m.
Invited Guests: Rep. Dennis Zent, DDS	8:45 a.m.
Rep. Ron Bacon	
Personalized Advocacy Education:	9:15 a.m.
(Separate sessions for First Time Visit/Experienced)	
Lunch	11:00 a.m.
Experience the Statehouse	11:30 a.m.
Attend Legislative Committees	
Promote Dentistry	
Meet your Lawmakers;	
Learn about the Process with Volunteers/Staff	

- Reserve the January 20, 2016 in your calendar and block it out at the office.
- Experienced attendees should contact their lawmakers and tell them you plan to be in town that day, Tentatively schedule mtg/lunch
- First time attendees, contact the IDA by e-mailing Laurie@indental to let us know you're coming and call Ed Popcheff at 317-213-6900 to learn how to meet your lawmaker in person.
- Stay tuned for more information on issues, things you will learn to protect and advance your practice.

IDA Key Contact Dentists Job Description

Draft JTD November 3, 2015

I. Key Contact Dentists are member dentists critical to advocacy efforts of the Indiana Dental Association and in educating Indiana lawmakers on issues that affect the dental profession.

II. What is a Key Contact?

A. Key Contact Dentist include these traits with an Indiana lawmaker:

1. A Personal Friendship
2. Be their Actual dentist
3. Contributed Personally to the lawmaker/current IDPAC member

The ideal and perfect key contact would have all three of these traits. Key contacts and lawmakers share and receive personal mobile phone numbers/emails/texts.

III. Expectations of the Key Contacts:

1. Know your lawmakers in your district and the current IDA legislative priorities
2. Attend Dental Day Training – annually January
3. They are a IDPAC membership
4. Regularly communicate with IDA Government Affairs Director, lawmakers and your action team members. (Be enrolled in ADA update system, interaction with lawmakers and on the issues)
5. Be willing to grow in areas of :
 - Give personal \$ to your legislators
 - Attend legislative fundraiser/deliver a check(s) from IDA/ADA
 - Arrange or encourage local legislative forum, meet and greets, coffees,

IV. Time Commitment of Key Contact: Varies but average of 1-2 hours a month.

Some months very little others more

- Regular Communication with legislative contact 30 minutes/month
- Dental Day at the Capital – 5 hours annually in January
- Communication with IDA on issue briefs, legislative contacts, opinion – 30 minutes / month
- Legislative events (fundraisers, meet and greets, forums, etc.) – 30 minutes/month

IV. Training Available for Key Contacts:

This needs development - Who, What, When, Where, Why, and How)

- Relationship building/Networking 101
- How to build a local legislative team
- Statehouse Workings and Visit
- Advocacy 101
- How to run your local advocacy events
- Better Communication Dental Chair Advocacy

IDA Component Legislative Liaison Job Description
Draft JTD November 3, 2015

Component Legislative Liaison Dentists are member dentists critical to organizing and coordinating local advocacy efforts of the local dental society; the Indiana Dental Association and lawmakers.

I. What is a Component Legislative Liaison?

A. Component Legislative Liaison is a local society member who:

- * Is interested in the legislative process
- * Has the willingness and ability to explain and recruit Key Contact Dentists
- * Is interested and willing to arrange meetings between dentists and lawmakers.

II. Expectations of the Component Legislative Liaisons:

1. Liaison with IDA Council on Government Affairs and IDPAC
2. Know the current IDA Legislative Priorities
3. Facilitate a complete “Key Contact Dentists” list for local lawmakers
4. Plan/coordinate/host a local legislative event (which could include: meet and greet; coffee with lawmakers, dinners, fundraiser event for lawmakers/IDPAC, legislative forums, and/or advocacy training). All of which IDA staff assistance and support is available.

III. Time Commitment of Component Legislative Liaison:

Varies but average of 1-2 hours a month. Some months very little others more

- Regular Communication with IDA 30 minutes/month
- Coordination of Key Contact List – 30 minutes - hours/month
- Local Legislative event – 30 minutes/month

IV. Training Available for Component Legislative Liaison:

(This needs development - Who, What, When, Where, Why, and How)

- Relationship building/Networking 101
- How to build a local legislative team
- Statehouse Workings and Visit
- Advocacy 101
- How to run your local advocacy events
- Better Communication Dental Chair Advocacy